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Dear Sir

**Zinga - Letter of Reference**

Attached is a short case study of why Carillion Rail chose Zinga for modifications to their structural (and non-structural) steelwork for the Rugby Alliance West Coast Mainline Upgrade project. It also identifies the areas of useage on the contract demonstrating the versatility of the product.

We found it to be competitively priced and it gave us assurance on quality and better flexibility when snagging the 80 track miles of the project.

Yours faithfully

A handwritten signature in black ink that reads 'Mark Jamieson'.

Mark Jamieson  
Civils Project Manager

## Zinga

### Reasons for use:

- Cheaper than previously used galvanising paint
- Easy to use
- Better quality than Galvaform

### Used for:

- Troughing - any troughing or trough lids that needed to be cut, Zinga was used to galvanise the exposed steel mesh within the trough to avoid any rusting.
- OLE - any steel part of the OLE structure, including bolts that showed any sign of rusting, Zinga was applied to galvanise the steel and prevent any further rusting.
- Signal Posts - same as above. Including any scratches, which may have occurred during transportation to the site, Zinga was painted over the scratch to reseal the galvanising to the structure.